

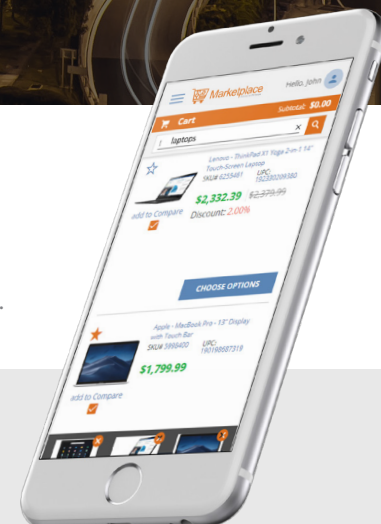


# Marketplace

POWERED BY Periscope

## A New Way to Sell to Government

What if you could win government business without searching for opportunities and responding to RFPs? Join the Periscope Marketplace to put your catalogs in front of public sector buyers with the power to purchase directly. Let the buyers come to you.



## Be Where the Public Sector Shops

Because not all government purchases require a formal bid process, the Periscope Marketplace was created exclusively for the public sector and its suppliers. It's where government buyers go to shop publicly sourced contracts and open market catalogs – efficiently and compliantly. If you sell to government, you need to join the Periscope Marketplace.

## Trusted by Public Sector Buyers & Suppliers

Since 2001, Periscope Holdings has been driven by our purpose to eradicate waste and maximize the value of every dollar spent. We currently power more public sector procurement systems than any other provider.

**1000**  
Government  
Agencies



Including  
**7**  
States



**500k**  
Supplier  
Customers

- Small Businesses
- Local Businesses
- Minority-owned Businesses
- Women-owned Businesses
- Veteran-owned Business

## Easy-to-Use and Affordable

To encourage adoption by a diverse supplier community, including small, local, minority, women and veteran-owned businesses, we keep fees low and offer several pricing models, allowing you to choose the best option for your business. The Periscope Marketplace is designed to work like a typical eCommerce platform, featuring a savvy user interface with drag and drop functionality to simplify the process of uploading and managing catalogs.



## How It Works for Suppliers



### Upload Your Catalogs

Subscribe to the Marketplace and get access to the Periscope Catalog Manager. Easily upload and manage catalogs in the system for both commodity products and services.

### Make Your Contracts Shoppable

Beyond sharing catalogs with the public sector organizations subscribed to shop the Marketplace, suppliers can also enable their existing government contracts to be shoppable and expand purchase opportunities. For example, a contract with the City of Philadelphia can be enabled “shoppable” so that another public sector organization can purchase through that already sourced contract.



### Public Sector Buyers Shop & Compare

Public sector buyers subscribed to Marketplace use the system much like typical eCommerce platforms. Buyers login, search for items, compare specs and pricing side-by-side, and add items to their cart.

### Receive Orders & Win Business

Suppliers define the process of purchasing off their catalogs – phone call, online ordering, etc. You select the process that suits your needs to enable an order to be placed, specified directly in the Periscope Marketplace.

